

## ECi Acsellerate Expands Training Team

Dealer technology provider eCommerce Industries last month announced the addition of Lauren LaRue to the team at its ECi Acsellerate unit in the role of dealer trainer.



Lauren LaRue

“We are extremely pleased that Lauren has joined the team,” said ECi Acsellerate president Steve Sabatini. “Her knowledge of the office

supply industry and dedication to outstanding customer service will help our customers fully utilize Acsellerate to uncover more opportunities within their business.”

Lauren’s experience in the office products industry includes several years at a large independent dealer in Ohio, where she supported the sales team and end users as a senior sales assistant. During that time, ECi said, she significantly increased gross prof-

its by utilizing Acsellerate and successfully assisted in development, training and implementation of a brand new school program. Her track record of superior customer service, retention and product category growth will be an asset when supporting dealers in her new training role, the company added.

## JumpTech Releases Smartphone-Based Mobile Proof-of-Delivery System

Jump Technologies, makers of the JumpTech barcode-based order and inventory management system, has released what it claims is the industry’s first mobile device-based electronic signature and route tracking system.

Known as JumpPOD, the system uses standard smartphones and tablets to provide a way for delivery drivers to collect signatures and for customers to check delivery statuses.

The system uses cloud-based architecture which allows for installation within a few hours and eliminates the need to purchase

servers or software. The price of JumpPOD is \$75 per truck per month.

“JumpPOD leverages iOS and Android devices to provide drivers a easy way to use proof-of-delivery app that’s also inexpensive to deploy,” said John Freund, CEO of JumpTech. “We put mobile proof-of-delivery systems within reach for small to mid-size distributors, and the app can also save a boatload for larger dealers and wholesalers.”



## HON Introduces Full Lifetime Warranty on its Products

Starting with all products manufactured after January 1 of this year, The HON Company is issuing what it described as a “bar-

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